

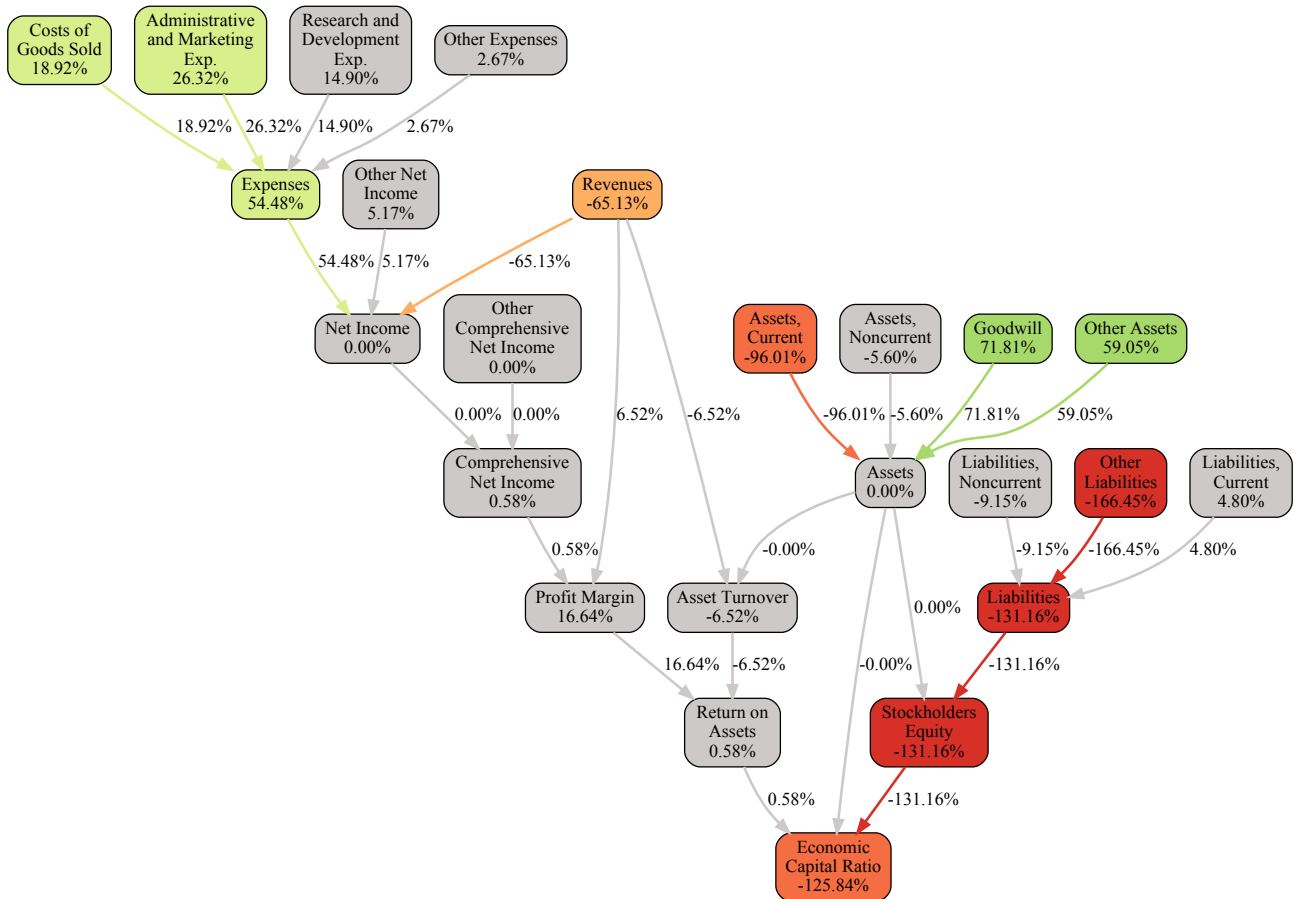


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International Business Machines Rank 26 of 27



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The relative strengths and weaknesses of International Business Machines are analyzed with respect to the market average, including all of its competitors. We analyzed all variables having an effect on the Economic Capital Ratio.

The greatest strength of International Business Machines compared to the market average is the variable Goodwill, increasing the Economic Capital Ratio by 72% points. The greatest weakness of International Business Machines is the variable Other Liabilities, reducing the Economic Capital Ratio by 166% points.

The company's Economic Capital Ratio, given in the ranking table, is 77%, being 126% points below the market average of 203%.

Input Variable	Value in 1000 USD
Administrative and Marketing Exp.	18,745,000
Assets, Current	29,539,000
Assets, Noncurrent	5,425,000
Costs of Goods Sold	25,865,000
Goodwill	55,643,000
Liabilities, Current	33,619,000
Liabilities, Noncurrent	13,996,000
Other Assets	41,394,000
Other Comprehensive Net Income	0
Other Expenses	1,540,000
Other Liabilities	65,390,000
Other Net Income	1,030,000
Research and Development Exp.	6,488,000
Revenues	57,350,000

Output Variable	Value in 1000 USD
Liabilities	113,005,000
Assets	132,001,000
Expenses	52,638,000
Stockholders Equity	18,996,000
Net Income	5,742,000
Comprehensive Net Income	5,742,000
Asset Turnover	43%
Profit Margin	10%
Return on Assets	4.3%
Economic Capital Ratio	77%



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